

Executive Benefit Services | Client Profile



Balser believes that one of its distinguishing attributes is how we collaborate with clients to generate ideas, and handle issues and problems for our clients and their most talented employees.

Who are Balser's Clients?

Balser Companies has been serving mainly Fortune 500 clients and other leading companies for nearly 40 years. Our clients enlist our advisors to reward their most talented employees.

Large employer plans have inspired most of our solutions in plan design and administration. Clients tell us our consulting and service teams are the best, most seasoned in the business. Our people have a proven track record of delivering client solutions and offer in-depth experience and technical product expertise and are skilled communicators with C-Level SVPs, and other corporate staff ... including Legal, Finance, Accounting, Tax, Actuarial, and all other aspects of our business for national or multinational clients:

Number of Fortune 50 Clients: 13
Number of Fortune 100 Clients: 21
Number of Fortune 500 Clients: 38
Number of Fortune 1000 Clients: 47

Clients in a various industries:

Automotive 4%	Healthcare 5%
Chemicals 8%	Manufacturing 8%
Construction 2%	Oil & Gas 6%
Consumer Goods 2%	Retail 11%
Financial Services 33%	Technology 3%
Food 5%	Telecommunications 5%
	Other 8%

As a consequence of delivering benefit solutions over many years, we are experienced in analyzing each plan's unique situation, finding the best procedures, and supporting even the most complicated plan designs. Customization is built-in to our design, processes and web-based administrative solutions.

